

### LLC «ZINGA»



Official Representative for the territories of the Russian Federation,
Belarus and Kazakhstan



#### First steps of cooperation

- First time Zingametall Bvba proposed a common cooperation in 2016
- April 2017 Bruno SAVERYS has visited Oil and Gas exhibition (MIOGE) in Moscow
- May 2017 signed the agreement between Zingametall and LLC «ZINGA» at Belgium











# CONFERENCES EXHIBITIONS SEMINARS

 September 2017 – LLC ZINGA has organized a demo-conference in Moscow for potential customers and future distributors

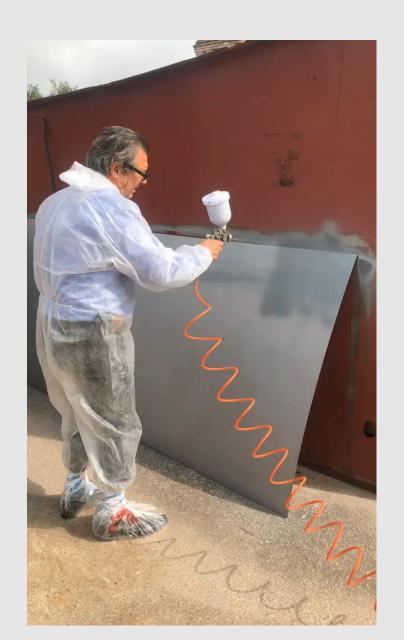


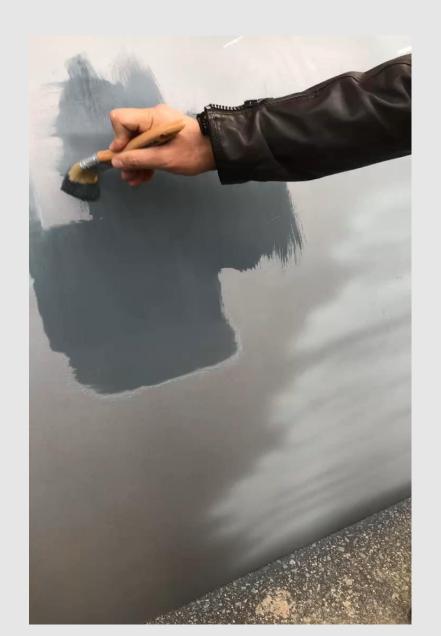




 Thanks to the technical team of Zingametall Bvba represented by Oleg Iliescu & Jason Serck, who has conducted the theoretical and practical part of the conference.

#### • VIDEOS OF APPLICATION ZINGA BY BRUSH & AIR-GUN SPRAY





February 2018 (Moscow)

We have participated to International exhibition of industrial paints and

coatings - <u>Interlakokraska-2018</u>



Официальное Представительство ZINGA° в России

## April 2018 (Moscow) Neftegaz – International Exhibition of Equipment and Technologies for Oil and Gas Industries





#### May 2018 (Samara)

XIV International Scientific and Practical Conference "State and Prospects of the Use of Protective Coatings in Equipment and Structures of the Oil and Gas

**Industry**"







Presentation on "ZINGA products and areas of its applying at oil & gas industry".

Speaker - CEO, Artem Ilin

#### July 2018 (Saint-Petersburg)

We have participated to Conference at International Association of Foundation Contractors (IAFC). IAFC provides with latest news and events of energy industry. (Saint-Petersburg)





Presentation on "ZINGA products and areas of its applying at the energy industry".

Speaker – CEO, Artem Ilin

#### September 2018 (Kazan, Republic of Tatarstan)

Conference "New solutions and technologies in the construction industry" at the initiative of the Ministry of Construction, Architecture and Housing and Communal Services of the Republic of Tatarstan. LLC ZINGA has presented an innovative anti-corrosion coating ZINGA for the construction and housing sectors.

**Speaker – Lyudmila Makarova**, manager of energy direction



### <u>December 2018 – conference at "Tatneftekhiminvest-holding" (Kazan, Republic of Tatarstan)</u>

"Tatneftekhiminvest-holding" acts as a coordination and expert center, working in a wide range of business lines of Gas & Petrochemical Complex.

**LLC "Zinga"** together with its **Distributor at Kazan, "TatBioCompany",** presented their report called "ZINGA-film galvanizing system".





#### November 2018

LLC «ZINGA» has received a new status – official member of Belgian-Luxembourg Chamber of Commerce in the Russian Federation.



#### March 2019

LLC «ZINGA» and BLCC business delegation have a few official meetings with the business community of Avtomogny Okrug Ugra and the Governors.



#### **March 2019**

BLCC Russia business delegation held official meeting with management board of SURGUTNEFTEGAZ, headquarters are located in Surgut, Khanty-Mansi Autonomous Okrug.



#### March 2019 - BLCC RUSSIA GALA

Benelux - Russia business initiative 2019, by the BLCC in Russia has brought together more than 350 active companies, diplomatics, administrations and entrepreneurs in Moscow.



## April 2019 (Moscow) Neftegaz – Annual International Exhibition of Equipment and Technologies for Oil and Gas Industries









# TESTS CERTIFICATES REPORTS

#### **Melnikov Central Research and Design Institute of Steel Structures**

ЦЕПТРАЛЬНЫЙ ОРДЕНА ГРУДОВОГО КРАСНОГО ЗНАМЕНИ ПАУЧНО-ИССЛЕДОВАТЕЛЬСКИЯ И DPOENTHAR HEICTHTYT CTPORTECTALION METALLORGHICTPYKURĞ



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Генеральному директору ООО «ЗИНГА» Ильину А.В.

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В соответствии с договором № 28-492 от 16.03.2018 г. (с дополнительным соглашением № 1 от 03.10.2018 г.) проведены испытания системы лакокрасочного покрытик на основе материала «ZINGA» производства компании ZINGAMETALL Byba:

цинкнаполненный материал ZINGA - 1 слой - 80 мкм.

Покрытия нанесены на поверхность стальных пластин, очищенную до степени 2 по ГОСТ 9.402-2004 (Sa 21/2 по ISO 8501-1) сухим абразивным струйным способом.

Физико-механические свойства системы покрытия высокис:

- адгезия по методу решётчатых надрезов по ГОСТ 15140-78 1 балл;
- прочность при ударе на приборе У-1 по ГОСТ 4765-73 50 см.

Система покрытия выдержала 180 циклов ускоренных климатических испытаний по методу 6 ГОСТ 9.401-91 (условия эксплуатации УХЛ1 по ГОСТ 9.104-79, тип атмосферы II по ГОСТ 15150-69) с сохранением защитных свойств до базыя АЗО по ГОСТ 9.407-2015. Декоративные свойства покрытия оцениваются баллом АД5 по ГОСТ 9.407-2015. Адгезия покрытия осталась высокой и составила 2 балла по ГОСТ 15140-78.

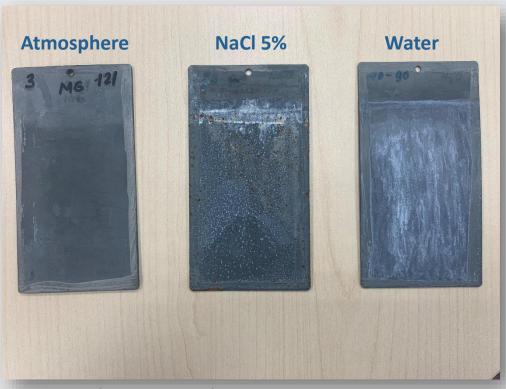
На основании результатов ускоренных климатических испытаний с учетом коэффициента ускорения, равного 41 для условий эксплуатации УХЛ1 (приложение 10 ГОСТ 9.401-91), прогнозируемый срок службы покрытия на основе материала ZINGA толщиной не менее 80 мкм составляет в условиях открытой промышленной игмосферы умеренного и коледного климата не менее 20 лет.

Исполнительный директор Исп. Оносов Г.В. Тел. (499) 128-80-52

Силина Н. Г.



We have successfully passed tests for corrosion resistance of ZINGA 80 µm by ISO and receive a conclusion with high grade of coating for life period of 25 years.

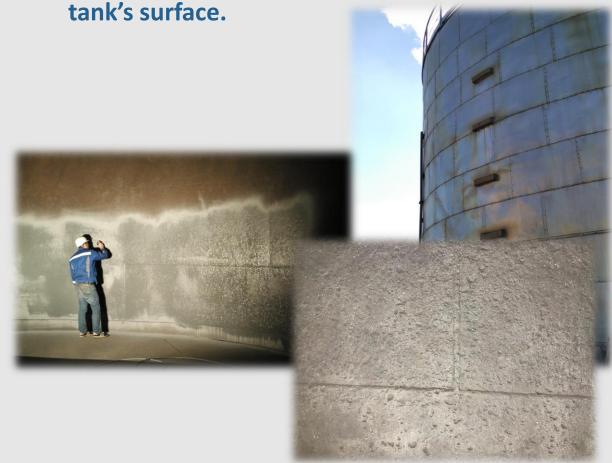


1 layer of ZINGA 80µm for 25 years at C3-C4 environment  $(from -60^{\circ}C to +50^{\circ}C)$ 

#### **Federal Center for Hygiene and Epidemiology in Moscow**



We have successfully tested ZINGA coating for contact with potable water. Now we started to apply it for protection of internal



#### **Research Institute of Transport Construction**



We have included systems with ZINGA to the Organization Standard (STO) of Transport Construction Institute in Russia.









We have conducted tests with TEKNOS top-coats on the subject of compatibility with ZINGA. The results are proven Inerta Primer 5 (a two-component epoxy primer) and Teknodur Combi 3430 (a two-component polyurethane paint) are fully compatible for overcoating ZINGA and recommended for use in a two-layer or three-layer system with ZINGA as a primer.

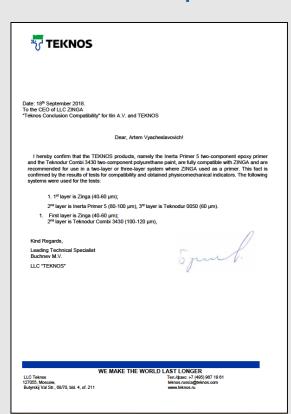
#### Approved the following systems:

1<sup>st</sup> layer - Zinga (40 μm -60 μm)

2<sup>nd</sup> layer - Inerta Primer 5 (80 μm-100 μm)

 $3^{rd}$  layer - Teknodur 0050 (60  $\mu$ m).

1<sup>st</sup> layer - Zinga (40-60 μm) 2<sup>nd</sup> layer - Teknodur Combi 3430 (80-100 μm)



#### "TREST GIDROMONTAZH" JSC

We have updated and included systems with ZINGA to the guidance book of the largest power engineering holdings in Russia.

#### Руководящий документ

по защите от коррозии механического оборудования и специальных стальных конструкций гидротехнических сооружений РД ГМ-02-18



Москва 2018

#### **System for C3 are:**

Medium, 7-15 years

ZINGA – 60 μm TEKNODUR COMBI 3430 – 100 μm

Total: 160 µm.

#### **High, 15-25 years**

ZINGA – 60 μm TEKNODUR COMBI 3430 – 120 μm

Total: 180 µm.

#### **System for C4 are:**

Medium, 7-15 years

ZINGA – 60 μm TEKNODUR COMBI 3430 – 120

μm

Total: 180 μm.

#### High, 15-25 years

ZINGA – 60 μm TEKNODUR COMBI 3430 – 140 μm

Total: 200 µm.

#### **System for C5 are:**

Medium, 7-15 years
ZINGA – 60 μm
TEKNODUR COMBI 3430 – 140
μm
Total: 200 μm.

#### "TREST GIDROMONTAZH" JSC





#### **Systems for Immersion (Im) are:**

Medium, 7-15 years

 $ZINGA - 60 \mu m$ 

Teknopox  $3290 - 300 \mu m$ 

Total: 360 µm.

**High, 15-25 years** 

ZINGA – 60 μm

Teknopox 3290 – 340 μm

Total: 400 μm.





# PROJECTS IN RUSSIA

#### Feed Mill (Simferopol, Republic of Crimea)

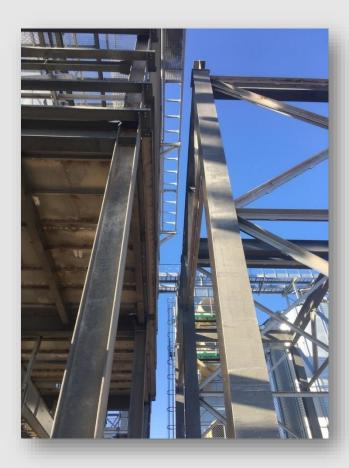
Spring 2018

To protect new metalstructures of sampling laboratories. Around 5 tons of ZINGA were applied at factory on columns of 3.3 in height and 12 meters in length.

ZINGA 2 x 60 DFT

Surface preparation -Sa 2.5.





#### **Interesting fact about this project!**

After the application at factory, metal structures were stored outdoors for 8 months before being transported and installed on the object. Below you can see terms of storage. But even in this case, corrosion and rust on the assembled structures did not appear.

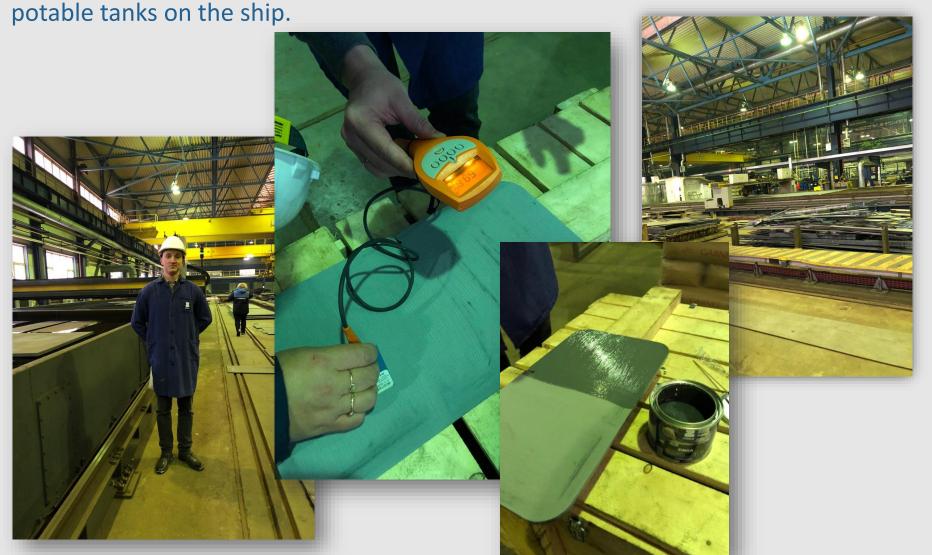






#### January 2019 - Baltiyskiy zavod (Saint-Petersburg)

The shipyard has built more than 600 merchant and naval ships including nuclear icebreakers and nuclear missile battle cruisers. Now they try ZINGA for protection of



#### **2018 Road fencing (Moscow region)**

Road bridge fence on the bridge over the river.

**Surface Preparation: St2** 

**Application: By brush** 

ZINGA 1 x 80 DFT





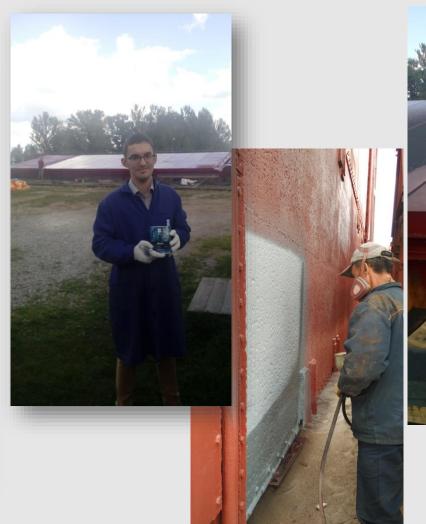
#### **UNIPRO PJSC 2018 (Moscow region, Nizhnekamsk, Ekaterinburg)**

E.ON Russia JSC until June 2016) is the most efficient company of the thermal power generation sector in the Russian Federation. Unipro PJSC consists of five heat power plants with the total capacity of 11,229 MW.

We made trial applications at Surgutskaya GRES-2, Berezovskaya GRES, Shaturskaya

**GRES** 





#### "Svobodny Sokol" (Lipetsk)

Lipetsk Pipe Plant Svobodny Sokol is the most influential supplier of pipe production in Russia and CIS. The company produces ductile iron pipes and fittings.

Testing Aquazinga and Zingalu at this moment.





#### Shyrovskiy motor bridge in Kolomna (Moscow Region) 03.09.2018

The longest bridge in the city. The length is about 1.1 kilometers.

ZINGA applied on the Sa 2,5 prepared section of the bridge. Zinga 1 x 80 DFT.

After tests this bridge can be maintained with our coating.



#### Mosvodokanal – Hatchways (Moscow) 28.06.2018.

Surface preparation – SA 2.5 (Rz – 25-30)

ZINGA 100-120 DFT (front side) – application by airless spray. Drying time – 25 min (touch dry). (backside) 60-70 DFT – application by brush. Drying time – 40 min



#### 10 month later



### Steel doors at Mitkovsky tunnel (Moscow)

- Size 1.1 x 1.9 m.
- The door has not previously been painted.
- Surface preparation Sa 2.5
- Outside temperature 20 degree
- Zinga 1 x 50-70 m







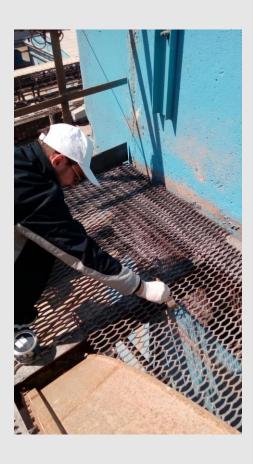


#### SIBUR, JSC "MINUDOBRENIYA (Voronezh)

- Surface preparation Sa 2.5
- Outside temperature 20 degree
- Zinga 1 x 50-70 m

**Before** 





#### **After**



#### **Mosstroytransgaz (Bryansk)**

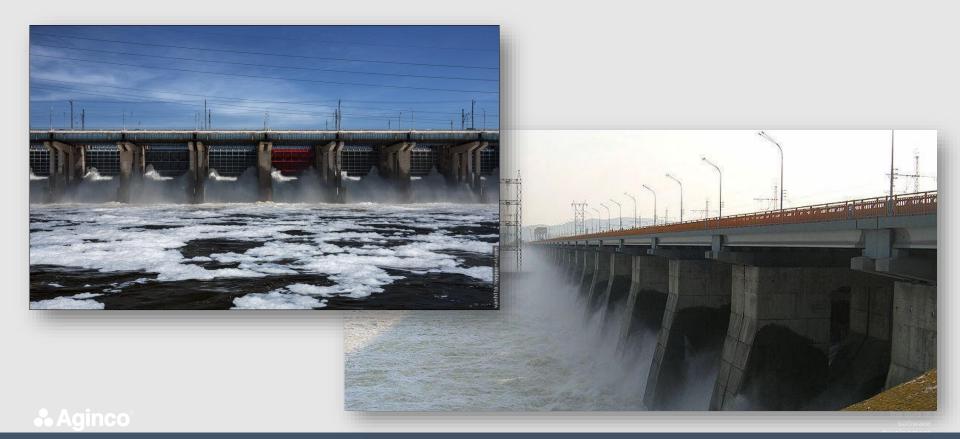
- Steel plant
- The wells, buried under the ground
- Surface preparation Sa 2.5
- Zinga 2 x 60 m DFT





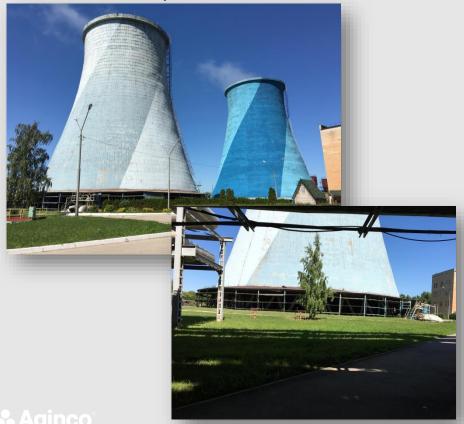
#### **Volga Hydroelectric Power Station (Voljzhskiy)**

- Since 2011 annual shipments
- Protection of supports and hydraulic locks
- ZINGA is preferred today as a protective and repair coating
- ZINGA 1 x 100 μm DFT



#### **Thermal power plant (Ryazan')**

- Protection of metal structures at the base of plant.
- ZINGA is preferred as a protective and repair coating
- ZINGA 2 x 60 μm DFT







#### **Thermal power plant (Ryazan')**

 Protection of internal surface of tank for potable water storage.

ZINGA removes Russian zinc alternative

called CVES

• ZINGA 2 x 60 μm DFT









# LLC ZINGA IN FIGURES

#### Total quantity of Zingametall's products supplied to Russia since 2017 to 2019 year

~ 42 000 kg/L

#### **Distributors network**

Around 15 companies who can distribute ZINGA. From Kaliningrad to Surgut.

- 1 representative in Belarus
- 1 representative in Kazakhstan

#### **Sales activity**

Around 30 business trips to customers in different Russian cities per year.

#### **Financial independent**

More than 36 000 euro spent for certification.

- ~5800 euro spent for exhibitions.
- ~3000 euro spent for advertisement at industrial magazines.
- ~6000 euro spent for seminars and conferences.

#### New web page - www.zinga-russia.ru

New office for more than 20 employees and own warehouse

#### **LLC «ZINGA»**

Official representative of ZINGA in the Russian Federation, the Republic of Belarus and the Republic of Kazakhstan.

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### Thank you for your attention!

